

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Terex Backhoe Loaders Parts and Service  
 TIME & (January 8, 2013 through December 31, 2013)  
 DATE: 3:00 p.m., November 27, 2012

H&V Equipment Services, Inc.  
 2702 SE Loop 410  
 San Antonio, TX 78222

Briggs Equipment  
 711 N WW White Rd.  
 San Antonio, TX 78219

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY			
1.	TCA1440329X1 Locknut	LIST PRICE	0.25	0.31
		DISCOUNTED PRICE	0.22	0.25
2.	TCA1442739X1 Locknut	LIST PRICE	0.27	0.31
		DISCOUNTED PRICE	0.25	0.27
3.	TCA3009480X1 Screw 16X60MM	LIST PRICE	1.63	1.87
		DISCOUNTED PRICE	1.47	1.63
4.	TCA3009496X1 Screw	LIST PRICE	0.37	0.43
		DISCOUNTED PRICE	0.33	0.37
5.	TCA357197X91 Elbow	LIST PRICE	8.02	9.22
		DISCOUNTED PRICE	7.22	8.02
6.	TCA358764X91 Elbow	LIST PRICE	54.34	62.49
		DISCOUNTED PRICE	48.91	54.34
7.	TCA365715X91 Union	LIST PRICE	14.70	16.91
		DISCOUNTED PRICE	13.23	14.70
8.	TCA385362X1 Washer	LIST PRICE	3.41	3.92
		DISCOUNTED PRICE	3.07	3.41
9.	TCA6102486M1 Sliding Swivel for Cable	LIST PRICE	8.86	10.16
		DISCOUNTED PRICE	7.97	8.86
10.	TCA6106228M1 Edge Cutting	LIST PRICE	336.41	386.87
		DISCOUNTED PRICE	302.77	336.41
11.	TCA6108233M91 Pad Rubber	LIST PRICE	150.96	173.60
		DISCOUNTED PRICE	135.86	150.96
12.	TCA6109178M91 Ex. Pipe	LIST PRICE	368.03	423.23
		DISCOUNTED PRICE	331.23	368.03
13.	TCA6109210M91 3 Spoot Control Valve	LIST PRICE	2,628.00	3,022.20
		DISCOUNTED PRICE	2,365.20	2,628.00

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Terex Backhoe Loaders Parts and Service  
 TIME & (January 8, 2013 through December 31, 2013)  
 DATE: 3:00 p.m., November 27, 2012

H&V Equipment Services, Inc.  
 2702 SE Loop 410  
 San Antonio, TX 78222

Briggs Equipment  
 711 N WW White Rd.  
 San Antonio, TX 78219

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
14.	TCA6109370M91 Loader Valve	LIST PRICE	134.07	154.18	
		DISCOUNTED PRICE	120.67	134.07	
15.	TCA6110798M92 Throttle Cable	LIST PRICE	37.01	42.56	
		DISCOUNTED PRICE	33.31	37.01	
16.	TCA6111928M91 Exhaust Kit Silencer & Exhaust	LIST PRICE	528.28	607.52	
		DISCOUNTED PRICE	475.45	528.28	
17.	TCA6112090M92 Seat Assy PVC	LIST PRICE	1,149.81	1,322.28	
		DISCOUNTED PRICE	1,034.83	1,149.81	
18.	TCA6193748M91 Kit Service	LIST PRICE	515.04	592.30	
		DISCOUNTED PRICE	463.54	515.04	
19.	TCA6193766M91 Parts Kit	LIST PRICE	240.48	276.55	
		DISCOUNTED PRICE	216.43	240.48	
20.	TCA6193768M91 Parts Kit	LIST PRICE	90.66	104.26	
		DISCOUNTED PRICE	81.59	90.66	
21.	TCA835014M91 Union	LIST PRICE	16.10	18.52	
		DISCOUNTED PRICE	14.49	16.10	
22.	TCA835057M91 Union Connector	LIST PRICE	7.01	8.06	
		DISCOUNTED PRICE	6.31	7.01	
23.	TCA835099M91 Plug	LIST PRICE	5.38	6.19	
		DISCOUNTED PRICE	4.84	5.38	
	<b>TOTAL</b>	<b>TOTAL</b>	<b>5,669.19</b>	6,299.09	
	<b>Estimated amount of \$75,000</b>				

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Terex Backhoe Loaders Parts and Service  
 TIME & (January 8, 2013 through December 31, 2013)  
 DATE: 3:00 p.m., November 27, 2012

H&V Equipment Services, Inc.  
 2702 SE Loop 410  
 San Antonio, TX 78222

Briggs Equipment  
 711 N WW White Rd.  
 San Antonio, TX 78219

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
	<b>Discount from estimate</b>		*	<b>67,500.00</b>	
1.	Percent of discount offered		10%	15%	
2.	Percent Markup from purchase price			Varies	
3.	Product Identification (Mfg.)		Terex	Terex	
4.	Type of price schedule (dealer, jobber, etc.)		Dealer	Dealer	
5.	Price schedule number				
6.	Date of schedule		Dec. 2012		
7.	Price schedule column on which discount is based (i.e., distributor, net wholesale)		Distributor	Fleet	
8.	Labor rate for service per hour		95.00	96.00	
9.	Labor rate for field service per hour		95.00	96.00	
10.	Mileage charge (if applicable)		2.25	Zone Fee 50.00	
11.	Up-charge for outside labor, cost plus		10%	30%	

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Terex Backhoe Loaders Parts and Service  
 TIME & (January 8, 2013 through December 31, 2013)  
 DATE: 3:00 p.m., November 27, 2012

H&V Equipment Services, Inc.  
 2702 SE Loop 410  
 San Antonio, TX 78222

Briggs Equipment  
 711 N WW White Rd.  
 San Antonio, TX 78219

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
	Business Hours		8:00 am - 5:00 pm 5 days per week	8:00 am - 5:00 pm 5 days per week	
				12:00 am - 12:00 pm Overtime	
	<b>EXTENSION 1</b>		<b>67,500.00</b>		
	<b>EXTENSION 2</b>		<b>67,500.00</b>		
	Terms		Net 30 days	0% 10 days	
	Delivery Days				

**\*LOW BIDDER**

1

BIDS INVITATIONS MAILED TO AND/OR PICKED UP BY:

Briggs Equipment  
 H&V Equipment Services, Inc.  
 Scott Macon Equipment  
 Terex Equipment

SAWS Website